



## Kate Milan

[www.katemilan.com](http://www.katemilan.com)

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### **About Kate Milan...**

Kate Milan is an accomplished, well-received facilitator and presenter with proven communication, leadership and training capabilities. She has facilitated and trained on national, regional and local levels conducting product, sales/process and communications training. Kate is extremely focused and her enthusiasm for learning and development is a key factor to creating an environment where people become motivated to implement change and achieve positive outcomes. She has represented many Fortune 500 companies and manufacturers nationally for special events, in house – in dealership training, trade shows and video presentations. Her resume covers a wide variety of industries, reflecting her diverse experience: Automotive, Medical, Industrial and Housewares.

### **Statement of Purpose:**

Her aim is to facilitate learning and inspire others to greater levels of confidence and effectiveness, by improving communication, performance targets and sales delivery. Empowering individuals to become better learners and communicators. She is also comfortable with technology and easily understands and effectively communicates technical terminology.

### **Education**

Bachelor of Arts in Business Administration and Marketing, Ashland University, Ashland, OH  
Bob Pike Training Group: Train the Trainer Bootcamp Program  
Dale Carnegie: Course Training Program  
Improv Skills, Second City Chicago, IL  
Improv Skills, Annoyance Theatre Chicago, IL  
On Camera Training, Act One Studio Chicago, IL  
Voice Over Training, The Actors Studio Chicago, IL

### **Experience**

#### **Arbor Scientia, Carlsbad, CA**

2010 – Present

Speaker Coach, Meeting Moderator and Facilitator for major Pharmaceutical companies

- Speaker Coach on communication skills for doctors and healthcare practitioners, successfully meeting objectives of breakout session requirements
- Moderate keynote presentation
- Accurately executes the timeline order of the meetings
- Facilitates educational and communication segment of the meetings

**BD Creative Staffing, Provo, UT**

2003 – 2007

Spokesperson and Program Specialist, Medco Health Solutions

- Corporate meetings and medical events nationally
- Presented with respective human resource managers and healthcare company representatives
- Delivered explanation of prescription benefits program to employees for annual enrollment

**AMCI Global, Los Angeles, CA**

2014 – Present

Facilitator

- Mazda Sales X App In Dealership Training Program
- Mazda CX-9 Launch In Dealership Training Program
- Nissan OLM Summit Management Training Event

**Automatik Education, Tempe, AZ**

2014 – Present

Facilitator

- BMW IQS In Dealership Training Program: Process and Delivery
- BMW IQS In Dealership Training Program: Process and Delivery Follow Up

**ShowMax Marketing, Los Alamitos, CA**

2009 – Present

Spokesperson and Product Specialist

- Subaru: Auto Show and Sponsored Events Nationally: Product Education: including engine, drive train, symmetrical all wheel drive systems, safety features, body and interior design.
- Generate sales leads for regional markets
- Panasonic: Facilitate interactive technology presentations of 3D HDTV and Video Gaming, Sound Systems, Lumix Cameras and video equipment

**APEX, Lake Forest, CA**

2014 – Present

Logistics Team

- Acura: Press Event for Acura TLX Launch
- Managed Registration and Hospitality Suites

**Precision Dynamics, Franklin, TN**

2001 – Present

Facilitator and Product Specialist

- BMW 7 Series Training Program: Vehicle Launch and I Drive Technology and Features
- BMW 5 Series Training Program: Vehicle Launch and I Drive Technology and Features
- BMW X3 Series Training Program: Vehicle Launch and I Drive Technology and Features

**Dennis DeYoung Performing the Music of Styx, Burr Ridge, IL**

2005 – 2010

Professional Singer

- Tour throughout the United States and Canada
- Featured and Background Vocalist in Orchestra Performances

**Freelance Contractor**

1998 – Present

Presenter / Narrator, Video Spokesperson and Voice Over Artist

- Trade Show presentations and video productions for companies in various industries
- Delivers scripted presentations with proficient use of ear prompter and teleprompter
- Communicates brand / company messages through commercial / voice overs
- Member SAG / AFTRA Union performing arts unions